

## QUESTIONNAIRE/APPLICATION

**For the CIS Local Counsel Law Firms  
in preparation for the 9th CIS Local Counsel Forum in Vienna, Austria on 27-29  
June 2014**

29 April 2014

### Section 1: Law Firm

1. Name and country of the law firm: Kalikova & Associates Law Firm
2. Contact Information:  
Primary Firm Location: Kyrgyz Republic, Bishkek, 720040  
Office address: 71, Erkindik Avenue

Telephone: + 996 (312) 66-60-60; 66-63-63; 66-22-50  
Fax: + 996 (312) 66-27-88  
e-mail: [lawyer@k-a.kg](mailto:lawyer@k-a.kg)  
Web site: [www.k-a.kg](http://www.k-a.kg)

Other Offices: \_\_\_\_\_  
Office address: \_\_\_\_\_  
\_\_\_\_\_

Telephone: \_\_\_\_\_  
Fax: \_\_\_\_\_  
e-mail: \_\_\_\_\_

3. Primary Contacts:  
Name: Gulnar Kalikova  
Email: [gkalikova@k-a.kg](mailto:gkalikova@k-a.kg)
4. Other Contacts:  
Name: Ulan Tilenbaev  
Email: [utilenbaev@k-a.kg](mailto:utilenbaev@k-a.kg)
5. Year of establishment: 2002

### Section II: Lawyers and Support Staff

6. Number of Partners: 5
7. Number of Associates : 17
8. Number of Paralegals : -
9. Please indicate number of lawyers with the advanced degrees: LL.Ms: 4  
Candidate of Legal Sciences: 1

10. Languages spoken at the Firm: Kyrgyz, Russian, English, Turkish

11. How many lawyers speak

English: 80%      German: \_\_\_\_      Russian: 100%      French: \_\_\_\_      Spanish: \_\_\_\_

12. Interpreters on the staff: English  
(please indicate the languages)

### Section III: Client Details

13. Classify your clients (in percentage):

Corporate Clients 70 %      International Law Firms 30 %

Non-Corporate clients \_\_\_\_ %

14. Please indicate up to five major corporate clients:

Centerra Gold  
Hyatt Regency Bishkek (Hyatt International Corporation)  
China Development Bank

15. Please indicate up to five international law firms you serve as a local counsel to:

White & Case  
Baker & McKenzie  
Sullivan & Cromwell  
Allen & Overy

16. What percentage of your work is dedicated to international corporate clients:

- 0% (the law firm has no international clients)  
 up to 70% (two-thirds of clients are international)  
 up to 30 % (each third client is international)  
 up to 100% (almost all clients are international)  
 up to 50% (half of clients are international)

17. What percentage of your work is dedicated to serving as local counsel to international law firms:

- 0% (none)  
 up to 30 % (each third client is an international law firm)  
 up to 70% (two-thirds of clients are international law firms)  
 up to 100% (almost all clients are international law firms)  
 up to 50% (half of clients are international law firms)

18. Method of payment (choose all options that apply):

- per hourly rates       contingency (percentage of the value of the contract/claim)  
 fixed (fixed budget)       other .....

19. Illustrative projects in 2013-2014:

Exploration and Mining Projects;  
Banking and Microfinance.

## Section IV: Law Firm Profile

### 20. Law Firm Profile (500 words):

#### *About Kalikova & Associates Law Firm*

Formed in 2002, Kalikova & Associates has rapidly grown into one of the leading law firms in the Kyrgyz Republic specializing in Business Law. According to Chambers Global ([www.chambersandpartners.com](http://www.chambersandpartners.com)), Kalikova & Associates has a reputation of a reliable partner to many leading national and foreign companies, international organizations and diplomatic missions. The Firm strength lies in thorough analysis of current law in combination with economic, political and cultural trends in the Kyrgyz Republic. We tailor our services to meet the individual and specific needs of our clients. The Firm focuses on providing high quality advice resulting in effective business solutions for clients.

#### *Our mission*

Our mission is to promote and develop business in the Kyrgyz Republic by offering high-quality professional legal services.

#### *Professionals*

The core of our business is service and expertise. Our major strength is our people. Our team of highly qualified professionals maintains expertise in various areas of legal practice. We combine this expertise with youthful energy, creativity and initiative. The average age of our team members is 29 years. Most of them have an average of 8, and key personnel – 12, years of professional experience.

Prior to their work for Kalikova & Associates, many of our lawyers gained vast experience from work in public agencies, international organizations, and business entities. We have broad professional contacts with the public and private sector.

Our team consists of lawyers who have received education both in the Kyrgyz Republic and abroad. Our lawyers have law credentials from Kyrgyz and foreign law schools.

Our lawyers have had internships in leading law firms of the United States and Europe, belong to the Kyrgyz Bar Association, and act as arbitrators of the International Arbitration (Third Party Court) of the Republic of Kazakhstan and the International Court of Arbitration under the Chamber of Commerce and Industry of the Kyrgyz Republic. Our team includes licensed litigation attorneys and certified patent attorneys.

#### *Areas of practice*

We provide legal services to clients operating in various sectors of the economy, among which are local and foreign companies, transnational corporations implementing long-term and short-term business projects in Kyrgyzstan, public agencies, foreign diplomatic missions, and international organizations.

We provide legal services in the following areas:

- Antimonopoly Regulation & Competition
- Contracts

- Corporate Issues & Capital Market
- Employment & Migration
- Environment Protection & Safety
- Intellectual Property
- International Trade, Customs & Technical Regulation
- Legislative Policy & Regulatory Practice
- Litigation & Arbitration
- Mergers & Acquisitions, Business Restructuring & Reorganization
- Product Liability
- Project Finance, Public-Private Partnership
- Taxation

21. Describe your cooperation or affiliation with law firms in other countries (International Law Firms), indicating the level, including exclusive or non-exclusive:

Cooperation with over 70 law firms.

Please provide references (name of the firm, contact person and his/her contact information) of one or more International Law Firms, which we may contact for a recommendation of your firm.

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22. Details of membership in local and international law firm networks, databases, alliances, or associations:

CIS Leading Counsel Network and First Law International.

23. Practice Areas:

Please highlight in bold the practice areas of your firm from the list below. Also please indicate other practice areas and areas of special expertise of your firm that are not included in the list.

Administrative Law  
 Admiralty and Maritime Law  
**Advertising and Marketing**  
**Agency and Distribution**  
**Agricultural Law**  
 Alternative Dispute Resolution:  
**Arbitration, Mediation**  
**Antitrust and Competition**  
**Aviation and Aerospace**  
**Bankruptcy**  
**Banks, Banking and Financial Services**  
**Business Law**  
**Commercial Litigation**  
**Commercial Real Estate, Zoning,**  
**Planning and Land Use**  
**Communications and Media**  
**Construction Law and Litigation**

**Consumer Law**  
**Contract Law**  
**Corporate Finance**  
**Corporate Law**  
 Criminal Law  
**Energy**  
**Entertainment and the Arts**  
**Environmental Law**  
**Finance**  
**Foreign Investment**  
**Franchise and Franchising**  
**Government Procurement and Contracts**  
**Immigration and Naturalization**  
**Information Technology**  
**Initial Public Offerings (IPOs)**  
**Insurance Law**  
**Intellectual Property:**

**Copyright**  
**Trademarks**  
**Patents (industrial designs)**

Other

International Public Law

International Litigation and Arbitration

**International Trade**

**Labor/Employment**

**Media Law**

**Mergers & Acquisitions**

**Mortgages Property Funding and**

**Security**

**Natural Resources**

**Oil and Gas**

Privatization Law

Product Liability

Regulatory Law

Securities and Stock Exchange

**Taxation**

Technology and Science

Torts

Transportation

Other practice areas:

Areas of Special Expertise:

- Mining & Exploration
- Telecommunications
- Public-Private Partnership