

QUESTIONNAIRE/APPLICATION

**For the CIS Local Counsel Law Firms
in preparation for the 6th CIS Local Counsel Forum in Almaty on 22-24 June 2011**

4 April 2011

Section 1: Law Firm

1. Name and country of the law firm: Pepeliaev Group, Russia
2. Contact Information:
Primary Firm Location:
Office address: 12 Krasnopresnenskaya Nab., Entrance 7, World Trade Center-II,
Moscow, 123610, Russia

Telephone: +7 (495) 967 0007
Fax: +7 (495) 967 0008
e-mail: info@pgplaw.ru
Web site: www.pgplaw.ru

Other Offices: St. Petersburg
Office address: 54, Shpalernaya St., Golden Shpalernaya Business Center, St. Petersburg
191015, Russia

Telephone: +7 (812) 640 6010
Fax: +7 (812) 640 6020
e-mail: spb@pgplaw.ru
3. Primary Contacts:
Name: Sergei Pepeliaev, Managing Partner
Email: s.pepeliaev@pgplaw.ru

Other Contacts:
Name: Ekaterina Kleimenova, Marketing Director
Email: e.kleimenova@pgplaw.ru

Year of establishment: 2002

Section II: Lawyers and Support Staff

4. Number of Partners: 15
5. Number of Associates : 148
6. Number of Paralegals : _____
7. Please indicate number of lawyers with the advanced degrees: LL.Ms: _____
Candidate of Legal Sciences: ____
8. Languages spoken at the Firm: English
9. How many lawyers speak
English: ____ German: ____ Russian: ____ French: ____ Spanish: ____
10. Interpreters on the staff: _____
(please indicate the languages)

Section III: Client Details

11. Classify your clients (in percentage):

Corporate Clients 80 % International Law Firms 10%
Non-Corporate clients 10%
12. Please indicate up to five major corporate clients:

Gazprom, Johnson&Johnson, BAT, Nestle, Jaguar Land Rover
13. Please indicate up to five international law firms you serve as a local counsel to:

Mostly it is a European international law firms
14. What percentage of your work is dedicated to international corporate clients:
 0% (the law firm has no international clients)
 up to 70% (two-thirds of clients are international)
 up to 30 % (each third client is international)
 up to 100% (almost all clients are international)
 up to 50% (half of clients are international)
15. What percentage of your work is dedicated to serving as local counsel to international law firms:
 0% (none)
 up to 30 % (each third client is an international law firm)
 up to 70% (two-thirds of clients are international law firms)
 up to 100% (almost all clients are international law firms)
 up to 50% (half of clients are international law firms)
16. Method of payment (choose all options that apply):

- per hourly rates
- fixed (fixed budget)
- contingency (percentage of the value of the contract/claim)
- mix

17. Illustrative projects in 2010-2011: _____

Section IV: Law Firm Profile

18. Law Firm Profile (500 words):

Pepeliaev Group is the largest Russian law firm. With more than 160 attorneys based in Moscow and St. Petersburg, Pepeliaev renders legal services in Russia, the CIS, and abroad. Key services include tax advice and tax litigation; corporate; commercial/M&A; antimonopoly regulation; land, real estate, and construction; dispute resolution and mediation practice; intellectual property and trade marks; employment and migration law; banking practice; customs and foreign trade regulation; administrative and criminal defense for businesses; telecommunications services; pharmaceuticals and healthcare practice; and environmental protection practice, etc. The firm has more than 800 clients in different industries, most of which are multinational corporations implementing long-term investment projects in Russia.

19. Describe your cooperation or affiliation with law firms in other countries (International Law Firms), indicating the level, including exclusive or non-exclusive:

Watson, Farley & Williams, Waselius & Wist, Lovells, Akin Gump Strauss Hauer & Feld LLP, Slaughter & May, Wikborg, Rein & Co, Meyer, Arsene Cabinet d'Avocats, Debevoise & Plimpton LLP, Carrascosa & Asociados, Kort Rechtsanwälte (GBR), Lindahl, Reed Smith LLP, Clyde & Co, M. Firon&Co. Advocates and Notaries, Ashurst, Hengeler Mueller, Oberthur Card Systems, Oberthur Card Systems, Adams and Reese LLP, Skeppsbron Skatt AB, Eiselsberg Natlacen Walderdorff Cancola Rechtsanwälte GmbH, Squire Sanders, Denton Wilde Sapte (CIS) Limited (UK), Russin & Vecchi, Feldman Gale, P.A., McDermott Will & Emery UK LLP, Linklaters, Berwin Leighton Paisner LLP, KALLIOLAW, Goulston & Storrs (Boisdale), NCTM, SJ BERWIN LLP, Weil, Gotshal & Manges, Garrigues Norte, S.L., Greenberg Traurig, White & Case, Hogan&Hartson, CLSI LLP, Bird & Bird, Boekel De Neree N.V., Podhurst Orseck, P.A., Osborne Clarke, LANSKY, GANZGER & partners, Specht Rechtsanwalt GmbH, Field Fisher Waterhouse LLP, Salans, Cowan Liebowitz & Latman P.C., Brodermann & Jahn, Attorneys at Law Borenius & Kempainen, P.N. Karytinos & Partners, Van Mens & Wisselink, Hamlins LLP, Lane & Partners, Luther Rechtsanwaltsgesellschaft mbH, HEUKING KUEHN LUER WOJTEK, Christodoulos G. Vassiliades & Co., Sullivan & Cromwell, UDAPI & Asociados, Davis Polk & Wardwell, Yoon Yang Kim Shin & Yu, Liepa, Skopina BORENIUS, Dickson Minto W.S., SUTKIENE, PILKAUSKAS & PARTNERS, UGGC & Associes, Rene LEDRU,

AJU International Law Group, Taxpoint Sp. z o. o., Baer & Karrer AG, Johnson Stokes & Master, Ernst & Young, Lewinsky and Partner GbR, Osborne Clarke Germany, Allen&Overy UK, Vertex Law LLP, Edwin Coe, R.G.C. JENKINS & CO., Sunsol S.A., Lahusen & Depra (ENG), WilmerHale, Milanor, Ergoserve Consulting Limited, LEE & KO, Hammonds LLP, Quinn Emanuel, Arnall Golden Gregory, Roovers Advocatuur, Arzinger, PETERKA & PARTNERS, Borislav Boyanov & Co, Fellner Wratzfeld & Partner, William Fry, TAX PARTNER AG, Jones Day, Mintz, Levin, Cohn, Ferris, Glovsky and Popeo, P.C., Freshfields Bruckhaus Deringer, Roedl & Partner, Faegre & Benson LLP, Nixon Peabody LLP, CHSH, RBpartners, Duane Morris LLP, Sutherland, Yuasa and Hara, Jakoby Dr. Baumhof, ERDIKLER, Yulchon, Fowler White Boggs, Reynolds, Porter, Chamberlain LLP, Parker Poe Adams & Bernstein, SUTHERLAND ASBILL & BRENNAN LLP BARNESÞBURG LLP, SHEPPARD MULLIN RICHTER & HAMPTON LLP, Lalive, STOEL RIVES LLP, Romero Pineda & Asociados, Porter & Hedges, Rubio Leguia Normand, SINGHANIA & PARTNERS, Schiff Hardin LLP, Husch Blackwell LLP, BENESCH Friedlander Coplan & Aronoff LLP, Morgan & Morgan, Middletons, PDGB, Brons & Salas, Arendt & Medernach, CHIEF ROTIMI WILLIAMS CHAMBERS, Kuffner Maunz Langer Zugmaier (KMLZ), VorlickovaLeitner, Moshe, Bloomfield, Kobo, Baker & Co, Curtis, Mallet-Prevost, Colt & Mosle LLP, T legal, Cuartrecasas, Gonsalves Pereira, Argy Wiltse & Robinson, P.C., Garrigues (Garrigues Norte, S.L.), Keller&Heckman, KM Partners, Boehmert&Boehmert, Phoenix Law Associates,

Please provide references (name of the firm, contact person and his/her contact information) of one or more International Law Firms, which we may contact for a recommendation of your firm.

1) Etienne Renaudeau
Avocat à la Cour
Darrois Villey Maillot Brochier
69, avenue Victor Hugo
75783 Paris Cedex 16
tel. + 33 (0)1 45 02 19 19
fax. + 33 (0)1 45 02 87 17
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2) James Cripps
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SLAUGHTER AND MAY, One Bunhill Row, London EC1Y 8YY
For more information, go to www.slaughterandmay.com
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3) Kerstin Henrich, LL.M. (Duke Univ.)
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- Associate -
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900 Fifth Third Center
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6) Joel M. Walker
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600 Grant Street
Pittsburgh, PA 15219-2802
Phone: +1 412 497 1042
Fax: +1 412 202 4706
www.duanemorris.com

20. Details of membership in local and international law firm networks, databases, alliances, or associations: Taxand, TerraLex, American Chamber of Commerce, Russo-British Chamber of Commerce, Finnish-Russian Chamber of Commerce, The Association of European Businesses, French Chamber of Commerce and Industry, The St. Petersburg International Business Association, International Trademark Association, The Chamber of Commerce and Industry of the Russian Federation, The Russian Union of Industrialists and Entrepreneurs

21. Practice Areas:

Please highlight in bold the practice areas of your firm from the list below. Also please indicate other practice areas and areas of special expertise of your firm that are not included in the list.

Administrative Law
Admiralty and Maritime Law

Advertising and Marketing
Agency and Distribution
Agricultural Law
Alternative Dispute Resolution:

Arbitration, Mediation
Antitrust and Competition
Aviation and Aerospace
Bankruptcy
Banks, Banking and Financial Services
Business Law
Commercial Litigation
**Commercial Real Estate, Zoning,
Planning and Land Use**
Communications and Media
Construction Law and Litigation
Consumer Law
Contract Law
Corporate Finance
Corporate Law
Criminal Law
Energy
Entertainment and the Arts
Environmental Law
Finance
Foreign Investment
Franchise and Franchising
Government Procurement and Contracts
Immigration and Naturalization
Information Technology
Initial Public Offerings (IPOs)
Insurance Law
Intellectual Property:
 Copyright
 Trademarks
 Patents
 Other
International Public Law
International Litigation and Arbitration
International Trade
Labor/Employment

Media Law
Mergers & Acquisitions
Mortgages Property Funding and Security

Natural Resources
Oil and Gas
Privatization Law
Product Liability
Regulatory Law
Securities and Stock Exchange
Taxation
Technology and Science
Torts
Transportation
Other practice areas:

Areas of Special Expertise:
