

QUESTIONNAIRE/APPLICATION

**For the CIS Local Counsel Law Firms
in preparation for the 6th CIS Local Counsel Forum in Almaty on 22-24 June
2011**

4 April 2011

Section 1: Law Firm

1. Name and country of the law firm: Antika Law Firm, Ukraine
2. Contact Information:
Office address: 12 Khreshchatyk Street, Kyiv, 01001, Ukraine
Telephone: +38 044 390 09 20
Fax: +38 044 390 09 21
e-mail: office@antikalaw.com.ua
Web site: www.antikalaw.com.ua

3. Primary Contacts:
Name: Alexey Kot, Managing Partner
Email: akot@antikalaw.com.ua

Other Contacts:

- Name: Andrey Kuznetsov, Partner
Email: akuznetsov@antikalaw.com.ua
- Name: Alexander Burtovoy, Partner
Email: aburtovoy@antikalaw.com.ua

4. Year of establishment: 2010

Section II: Lawyers and Support Staff

5. Number of Partners: 3
6. Number of Associates : 9
7. Number of Paralegals : 3
8. Please indicate number of lawyers with the advanced degrees:

Candidate of Legal Sciences: 1

9. Languages spoken at the Firm: Ukrainian, Russian, English

10. How many lawyers speak

English: 12 Russian: 15

11. Interpreters on the staff: 2 English/French/German

(please indicate the languages)

Section III: Client Details

12. Classify your clients (in percentage):

Corporate Clients **75 %** International Law Firms **25 %**

13. Please indicate up to five major corporate clients:

- AWT Bavaria (an official importer of BMW, MINI, Alpina, Rolls-Royce, Aston Martin in Ukraine)
- B.L. Harbert International
- Ghelamco
- Heitman
- Henkel
- Panorama Group /Astra Property
- Rostelecom
- Rosvodokanal
- ViDi
- Wimm-Bill-Dann

14. Please indicate up to five international law firms you serve as a local counsel to:

- Cobbetts LLP
- Field Fisher Waterhouse LLP
- Norton Rose Piotr Strawa and Partners LP
- PCB Litigation LLP

15. What percentage of your work is dedicated to international corporate clients:

- 0% (the law firm has no international clients)
- up to 70% (two-thirds of clients are international)**

- up 30 % (each third client is international)
- up to 100% (almost all clients are international)
- up to 50% (half of clients are international)

16. What percentage of your work is dedicated to serving as local counsel to international law firms:

- 0% (none)
- up 30 % (each third client is an international law firm)**
- up to 70% (two-thirds of clients are international law firms)
- up to 100% (almost all clients are international law firms)
- up to 50% (half of clients are international law firms)

17. Method of payment (choose all options that apply):

- per hourly rates**
 - contingency (percentage of the value of the contract/claim)
 - other
- fixed (fixed budget)**

18. Illustrative projects in 2010-2011:

- Antika Law firm consulted Heitman International regarding issues of applying of the Ukrainian legislation to the loan agreement restructuring deal between Heitman International and Erste Group Bank AG. The international part of the deal was ensured by Norton Rose Piotr Strawa and Partners, LP legal firm on behalf of Heitman International (November 2010).
- Antika Law Firm provided a complex support of opening the first Aston Martin dealership in Ukraine. The project included signing of the dealership agreement between Aston Martin and AWT Britannia (*AWT Britannia is a part of the AWT Bavaria group, which is the official importer of BMW, MINI, Rolls-Royces cars and motorcycles in Ukraine*), approval of car delivery conditions, guarantee maintenance, concluding of rent agreements and contracts regarding arrangement of the show-room in the Leonardo Business Centre in Kiev (January 2011).
- Antika Law Firm provided a complex legal support of lawsuits, aimed at satisfaction of monetary claims of the companies, which constitute the part of the Trust National Bank (Russia), to the Firm Kiy Avto LLC and Kievagrolend-1 LLC. As the result of the actual enforcement of the court decision the levy on movable property and real estate and corporate rights of debtors was recovered, and consequently the creditor's property rights were reinstated at the amount of almost 40 million UAH (March 2011).
- ANTIKA Law Firm provided a complex legal support of court cases regarding satisfaction of East Gate Logistic's LLC monetary claims (is a part

of the Heitman International group of companies). As the result of satisfaction of East Gate Logistic's LLC claims by the Kiev commercial court, the decisions on debt recovery of rent payments (including punitive damages) at the amount of 23 million UAH were made (April 2011).

- Successful representation of client's interests (Heitman International) in the lawsuit on the claim against one of the biggest banks of Ukraine on recovery of sum of bank guarantee in the amount of 2.7 million UAH.

Section IV: Law Firm Profile

19. Law Firm Profile (500 words):

ANTIKA Law Firm is a full service Ukrainian law firm. The partners of the Firm have a wealth of experience in providing business law advice to local and international corporate clients engaged in business and investment activity in Ukraine and other countries.

Our people are professionals with a wide experience and skills to provide comprehensive and creative solutions based upon a bespoke approach to every client project.

The members of ANTIKA team are recommended by Ukrainian and international law directories in the field of antitrust, litigation, commercial law, securities, mergers and acquisitions.

The Firm serves Ukrainian, Russian, European and multinational companies doing business in various industries including telecommunications, heavy industry, chemical, food, automotive, banks and financial institutions, development, construction and real estate, retail, media and sports.

The Firm's practice includes:

- antitrust law;
- litigation and arbitration;
- corporate and commercial law;
- mergers and acquisitions;
- concessions and infrastructure;
- securities;
- international trade;
- privatization;
- legal expertise;
- development, real estate and construction etc.

Our service is based on the lawyers' accuracy and attention to details. We

follow traditions in law. Meanwhile, having a good understanding of today's challenging business requirements and a deep knowledge of legal environment we bring an innovative, creative and practical problem-solving approach to all of our work.

20. Describe your cooperation or affiliation with law firms in other countries (International Law Firms), indicating the level, including exclusive or non-exclusive:

- Subcontract
- Non - exclusive

Please provide references (name of the firm, contact person and his/her contact information) of one or more International Law Firms, which we may contact for a recommendation of your firm.

Irena Edwards, an International Advisor to Eversheds LLP

Details of membership in local and international law firm networks, databases, alliances, or associations:

- International Bar Association;
- Kyiv Regional Bar Association
- Managing Council (on behalf of Ukraine) for International Association "Supporting Competition in the CIS"
- Scientific and Advisory Council of the Higher Economic Court of Ukraine.
- Scientific and Research Council of the State Agency of Ukraine for Land Resources.
- Ukrainian Bar Association

19. Practice Areas:

Please highlight in bold the practice areas of your firm from the list below. Also please indicate other practice areas and areas of special expertise of your firm that are not included in the list.

Administrative Law

Admiralty and Maritime Law
Advertising and Marketing
Agency and Distribution
Agricultural Law

Alternative Dispute Resolution:

Arbitration, Mediation
Antitrust and Competition
Aviation and Aerospace
Bankruptcy
Banks, Banking and Financial Services

Business Law
Commercial Litigation
Commercial Real Estate, Zoning, Planning and Land Use
Communications and Media
Construction Law and Litigation
Consumer Law
Contract Law
 Corporate Finance
Corporate Law
 Criminal Law
Energy
 Entertainment and the Arts
 Environmental Law
 Finance
Foreign Investment
Franchise and Franchising
Government Procurement and Contracts
 Immigration and Naturalization
Information Technology
 Initial Public Offerings (IPOs)
 Insurance Law
Intellectual Property:
 Copyright
 Trademarks
 Patents
 International Public Law

International Litigation and Arbitration
International Trade
Labor/Employment
 Media Law
Mergers & Acquisitions
Mortgages Property Funding and Security
Natural Resources
Oil and Gas
Privatization Law
 Product Liability
Regulatory Law
Securities and Stock Exchange
Taxation
 Technology and Science
 Torts
Transportation
 Other practice areas: