

QUESTIONNAIRE/APPLICATION

**For the CIS Local Counsel Law Firms
in preparation for the 6th CIS Local Counsel Forum in Almaty on 22-24 June 2011**

4 April 2011

Section 1: Law Firm

1. Name and country of the law firm: Monastyrsky, Zyuba, Stepanov & Partners, Russia

2. Contact Information:

Primary Firm Location:

Office address: 3/1 Novinsky Boulevard, Moscow 121099, Russia

Telephone: +7 (495) 231 4222

Fax: +7 (495) 231 4223

e-mail: moscow@mzs.ru

Web site: www.mzs.ru

Other Offices: _____

Office address: _____

Telephone: _____

Fax: _____

e-mail: _____

3. Primary Contacts:

Name: Anton Aleksandrov

Email: aleksandrov@mzs.ru

4. Other Contacts:

Name: Yuri E. Monastyrsky, Alexander I. Zyuba, Dmitry E. Lovyrev, Mikhail I. Motrich, Dmitry V. Mukhomorov, Vladimir V. Khrenov

Email: _____

5. Year of establishment:

1991

Section II: Lawyers and Support Staff

6. Number of Partners:

7

7. Number of Associates : 30

8. Number of Paralegals : -

9. Please indicate number of lawyers with the advanced degrees: LLMs: 4
Candidate of Legal Sciences:

10. Languages spoken at the Firm: Russian, English, German, Spanish, Swedish

11. How many lawyers speak
English: German: Russian: French: Spanish:

12. Interpreters on the staff: 2
(English,French)
(please indicate the languages)

Section III: Client Details

13. Classify your clients (in percentage):
Corporate Clients 80% International Law Firms 10%
Non-Corporate clients 10%

14. Please indicate up to five major corporate clients:
IKEA, Microsoft, Gazprom, Svyazinvest, Deutsche Bank.

15. Please indicate up to five international law firms you serve as a local counsel to:
Skadden, Arps, Slate, Meagher & Flom LLP; Eversheds; Jones day

16. What percentage of your work is dedicated to international corporate clients:

- 0% (the law firm has no international clients)
 up to 70% (two-thirds of clients are international)
 up 30 % (each third client is international)
 up to 100% (almost all clients are international)
 up to 50% (half of clients are international)

17. What percentage of your work is dedicated to serving as local counsel to international law firms:

- 0% (none)
 up 30 % (each third client is an international law firm)
 up to 70% (two-thirds of clients are international law firms)
 up to 100% (almost all clients are international law firms)
 up to 50% (half of clients are international law firms)

18. Method of payment (choose all options that apply):

per hourly rates

contingency (percentage of the value of the contract/claim)

other

fixed (fixed budget)

19. Illustrative projects in 2010-2011:

- IKEA in multi-billion proceedings against electricity providers as well as a number of disputes with tenants and the Moscow regional authorities;
- Gazprom in a multi-billion dispute with Rosgazifikacia arisen out of allegedly illegal writing-off of Gazprom shares by the registrar;
- Halyk Bank and NBK-Bank in bankruptcy litigation regarding Rostov Electrometallurgy Plant.

Section IV: Law Firm Profile

20. Law Firm Profile (500 words):

Monastyrsky, Zyuba, Stepanov & Partners (MZS) is one of the leading law firms in Russia.

Formed in 1991 and based in Moscow, we have an almost unequalled track record and reputation across a diverse range of practice areas and industries - representing some of the world's largest and best companies.

MZS is ideally placed to solve the complex challenges of international and Russian law that are increasingly arising in everything from Mergers & Acquisitions to Dispute Resolution. The foundation of much of our success is based on our long term investment in people and resources.

Our knowledge of, and contribution to, doctrinal work has consistently enabled our lawyers to provide winning arguments based on proven academic authority - with a strong heritage in Dispute Resolution and the courtroom.

Most importantly, this experience has provided a solid foundation for expertise and growth that feeds into virtually every part of the MZS service portfolio - in products ranging from Taxation through to Employment and Anti-trust and across sectors from Energy & Metals to Retail.

As a result, we are now one of the leading independent Russian law firms with strong links to the legal establishment. For the past decade we have been repeatedly recommended by Chambers and we continue to feature highly in various professional ratings.

Our approach is all about one thing: quality. We have a tight-knit, talented and energetic group of individuals who work as a team on challenging projects without becoming over-stretched.

We provide a completely dependable, professional and seamless level of service that you would expect from any major international law firm. This level of quality has established MZS as a safe (and highly successful) pair of hands for many large Russian and international corporates, as well as foreign law firms requiring representation in Russia.

Yet, our firm is also infused with a dynamic personality and a dedication to specialization traditionally associated with the best 'boutique' firms. Speed of thought and action is essential for success, and through our flexible approach, we regularly find new and innovative ways of responding to new and old issues to solve our clients' concerns.

All of our advice is based on the principle of the practical application of sound academic knowledge.

- 21. Describe your cooperation or affiliation with law firms in other countries (International Law Firms), indicating the level, including exclusive or non-exclusive:

Please provide references (name of the firm, contact person and his/her contact information) of one or more International Law Firms, which we may contact for a recommendation of your firm.

Skadden, Arps, Slate, Meagher & Flom LLP; Cleary Gottlieb; Eversheds; Jones day.

- 22. Details of membership in local and international law firm networks, databases, alliances, or associations: _____

- 23. Practice Areas:

Please highlight in bold the practice areas of your firm from the list below. Also please indicate other practice areas and areas of special expertise of your firm that are not included in the list.

- | | |
|--|---|
| Administrative Law | Communications and Media |
| Admiralty and Maritime Law | Construction Law and Litigation |
| Advertising and Marketing | Consumer Law |
| Agency and Distribution | Contract Law |
| Agricultural Law | Corporate Finance |
| Alternative Dispute Resolution: | Corporate Law |
| Arbitration, Mediation | Criminal Law |
| Antitrust and Competition | Energy |
| Aviation and Aerospace | Entertainment and the Arts |
| Bankruptcy | Environmental Law |
| Banks, Banking and Financial Services | Finance |
| Business Law | Foreign Investment |
| Commercial Litigation | Franchise and Franchising |
| Commercial Real Estate, Zoning, | Government Procurement and Contracts |
| Planning and Land Use | Immigration and Naturalization |
| | Information Technology |

Initial Public Offerings (IPOs)

Insurance Law

Intellectual Property:

Copyright

Trademarks

Patents

Other

International Public Law

International Litigation and Arbitration

International Trade

Labor/Employment

Media Law

Mergers & Acquisitions

Mortgages Property Funding and

Security

Natural Resources

Oil and Gas

Privatization Law

Product Liability

Regulatory Law

Securities and Stock Exchange

Taxation

Technology and Science

Torts

Transportation

Other practice areas:

Mergers & Acquisitions; Derivatives &

Capital Markets; Telecom, Media &

Technology; Pharmaceuticals &

Biotechnology; Legal Services for

Individuals

Areas of Special Expertise: