

## QUESTIONNAIRE/APPLICATION

**For the CIS Local Counsel Law Firms  
in preparation for the 6th CIS Local Counsel Forum in Almaty on 22-24 June 2011**

### Section 1: Law Firm

1. Name and country of the law firm: **Yukov, Khrenov & Partners Law Office, Russia**

2. Contact Information:

**Primary Firm Location:**

Office address: Bolshoy Vatin lane, 3, Moscow, Russia 109240

Telephone: (495) 927-07-07;  
 Fax: (495) 927-09-07;  
 e-mail: info@yklaw.ru  
 Web site: www.yklaw.ru

**Other Offices: Vancouver**

Office address:  
 World Trade Center  
 404-999 Canada Place  
 Vancouver, BC V6C 3E2, CANADA  
 Telephone: +1(604) 961-1269  
 Fax: +1(604) 983-3582  
 e-mail: [m.wilson@yklaw.ru](mailto:m.wilson@yklaw.ru)

**Krasnodar:** Karasunskaya street, bldg 60, office 57  
 tel: +7(861) 200-6957  
 e-mail: s.vivchar@yklaw.ru

**Yekaterinburg:** Sakko-Ivanzetti Str., 61  
 e-mail: k.makotchenko@yklaw.ru  
 tel: +7(343) 379-5747

**Nizhny-Novgorod:**  
 603005, Teatralnaya square, bldg 5/6  
 tel: +7(920)019-9664  
 email: e.gerasimova@yklaw.ru

**Primary Contacts:**

Name: Alexander Khrenov  
 Email: a.khrenov@yklaw.ru

3. Other Contacts:

Name: Pavel Poltavsky  
 Email: p.poltavsky@yklaw.ru

4. Year of establishment: 2003

## Section II: Lawyers and Support Staff

5. Number of Partners: 7
6. Number of Associates : 39 (Moscow, Krasnodar & Nizhny Novgorod included), 6 (Yekaterinburg)
7. Number of Paralegals : 5 (Moscow)
8. Please indicate number of lawyers with the advanced degrees: LL.Ms: 4      Candidate of Legal Sciences: 2
9. Languages spoken at the Firm: Russian, English
10. How many lawyers speak  
English: 10      German: \_\_\_      Russian: all      French: 1      Spanish: 1      Italian: 1
11. Interpreters on the staff: English-Russian, Russian-English  
(please indicate the languages)

## Section III: Client Details

12. Classify your clients (in percentage):  
Corporate Clients 90 %      International Law Firms 5% (among corporate clients)  
Non-Corporate clients 10% (including non-profit organizations)
13. Please indicate up to five major corporate clients:  
  
Major and middle-level companies (investment, banking, railway transit, fuel and energy complex, development companies, telecommunications) are among our clients  
Deutsche bank, Alfa-Bank, Vim Avia, Uralmash, Uralchem, Russneft, Transstroy, Intertelectro – New Generation Company, MRSK of Urals
14. Please indicate up to five international law firms you serve as a local counsel to:  
  
International Law Firm based off Washington with 13 offices worldwide. International Law Firm based off Chicago with 10 offices in US and worldwide
15. What percentage of your work is dedicated to international corporate clients:  
10%
16. What percentage of your work is dedicated to serving as local counsel to international law firms:  
5%
17. Method of payment (choose all options that apply):
- |  |   |
|--|---|
| <input checked="" type="checkbox"/> per hourly rates<br><br><input checked="" type="checkbox"/> fixed (fixed budget) | <input checked="" type="checkbox"/> contingency (percentage of the value of the contract/claim)<br><input type="checkbox"/> other ..... |
|--|---|

## 18. Illustrative projects in 2010-2011:

Representing interests of one of the largest privately owned Russian banks OJSC Alpha-bank in the dispute on the nonfulfilment of the agreement to provide the line of credit and on collecting its sum from the debtor and guarantees.

Representing the interests and legal protection of the large Russian oil company under the case to retain the company's 50% of equity capital share in in Zapadno-Malobalikskeye Ltd.

Representing the interests of Vim-Avia Ltd, one of the large Russian airlines in the disputes to collect payments for aircraft lease contracts and in the disputes to collect lease payments from Vim-Avia Ltd.

Representing the Perfetti Van Melle S.p.A. interests under the claims to Chupa-Chups Rus Ltd. to collect debts for supply agreements. Legal consulting in regard to the evaluation of legal risks to the Russian asset of the Client during the conducted claims aimed at its Russian enterprise, legal analysis of the validity of the claims, assessment of the risks to cancel and re-examine the judicial acts by higher authorities, evaluation of the settlement in the arbitral court, examining the risks of new claims to Chupa Chups Rus ltd and to the Client. Consulting the Client on other matters related to asset protection.

Various disputes in electric power supply sector relating to calculation of tariffs, fulfillment of supply contracts, challenging the decisions of the antimonopoly service, etc.

Assisting the National Reserve Corporation CJSC in settling corporate conflicts relating to the oil sector.

Various taxation disputes including acting in a RUB1 billion tax dispute.

Legal support in during the bankruptcy procedures and banking debt tenders for the federal "Deposit Insurance Agency"

#### **Section IV: Law Firm Profile**

## 19. Law Firm Profile (500 words):

**The "Yukov, Khrenov and Partners" Law Office** was founded in 2003 on the basis of the Law on Advocatory Activity and Legal Profession in Russian Federation and is one of the leading Russian legal and consulting services market participants.

Nowadays the Law Office is a law firm acting in accordance with the best standards of legal services and with the values that lie in the basis of the best cases of national and international advocacy. The Law Office proved itself to be a worthy team of professionals and has a reputation of a reliable partner.

According to the independent media ratings the Law Office is one of top-10 Russian law firms.

The Office's specializes in the representation of Clients' interests in arbitral courts of the Russian Federation and legal consulting services in the business sector. It should be mentioned that the arbitral practice geography of our lawyers is rather vast and is not limited by any single region.

Another important part of the Office's activities is the complex legal support for business: corporate matters - preparation of the local standard acts, decisions of the legal entities' administrative bodies, legal support for procedures of shareholders and board of directors meetings, setting up the legal base for purchase and sale of shares for the transactions of merger, acquisition or division of companies, consulting in the field of tax and antimonopoly legislation, setting up of the transactions, dealing with offshore jurisdictions.

The Office also provides complex legal support for private matters of the business representatives (acquisition of the residential permit or citizenship, purchase of real estate abroad, etc.).

Major and middle-level companies (investment, banking, railway transit, fuel and energy complex, development companies, telecommunications) are among our clients.

Since 2005 we have been accredited by the State "Deposit Insurance Agency" Corporation as a legal advisor.

"Yukov, Khrenov & Partners" are authorized by the Ministry of Justice of the Russian Federation as an independent corruption evaluation expert.

"Yukov, Khrenov & Partners" are also accredited by the largest credit institution in Russia and CIS - OJSC "Sberbank" as a legal advisor for working with problematic assets.

Alexander Khrenov, Partner is the Chairman of the Human Rights Commission of the Russian Association of Lawyers.

The Law Office was rated by well-known international Chambers and Partners guide for Europe. Here's what they say about the firm:

*The majority of this Russian firm's 50 lawyers act in contentious matters. Its size allows the team to specialise by sector. Although an overwhelming majority of cases come from Russian clients, it also receives instructions from international names. "This firm is instructed on important cases and knows the specifics of Russian courts inside out," sources agree. Highlights include representing Altimo in a shareholder dispute with Telenor. It has also acted in a RUB1 billion tax dispute. [Alexander Khrenov](#) and [Andrey Yukov](#) are both highly respected litigators.*

Legal 500 recommends "Yukov, Khrenov & Partners" as one of the few Russian companies to cooperate with in the field of dispute resolution for Russia and CIS.

***"Law Office Yukov, Khrenov and Partners** recently assisted the National Reserve Corporation CJSC in settling corporate conflicts relating to the oil sector. Name partners Andrey Yukov and Alexander Khrenov are highly regarded."*

The Law Office can also be found among the recommended firms for [Corporate/M&A practice](#).

One of the leading Russian legal internet sources - www.pravo.ru portal announced the results of its Pravo.ru 300 ratings analyzing the best law firms working in Russia. The rating is a one of a kind study of the Russian legal market giving its detailed picture. Results of the rating were audited by Ernst & Young company.

"Yukov, Khrenov & Partners" can be found in the overall top10 of the best law firms working in Russia and was named the best law firm in the field of arbitration litigation. The Law Office can

also be found among the leaders announced in the areas of Banking law, Corporate law/Mergers & Acquisitions and Bankruptcy .

PLC Which Lawyer 2011 - the essential guide to lawyers and law firms in more than 110 countries recommends Yukov, Khrenov & Partners Law Office for dispute resolution in Russia.

As a respected litigator Andrey Yukov, Partner of the Law Office can also be found among [the recommended individuals](#) for dispute resolution.

20 Describe your cooperation or affiliation with law firms in other countries (International Law Firms), indicating the level, including exclusive or non-exclusive:

SOTERIS PITTAS & CO LLC - non-exclusive

Studio Legale Vaudo Paggini & C. - non-exclusive

Rheem Bell & Mermelstein, LLP—non exclusive

Please provide references (name of the firm, contact person and his/her contact information) of one or more International Law Firms, which we may contact for a recommendation of your firm.

Soteris Pittas - Managing Director

Tel: +357 25 028460

Fax: +357 25 028461

[www.pittaslegal.com](http://www.pittaslegal.com)

Marco Paggini - Partner

Scali d'Azeglio n. 52 - 57123 Livorno

tel. +39 0586 240.001 fax +39 0586 240.002

e-mail [info@vaudopaggini.com](mailto:info@vaudopaggini.com) - web site [www.vaudopaggini.com](http://www.vaudopaggini.com)

Edward Mermelstein, Esq.— Partner

302 Fifth Avenue, 8<sup>th</sup> floor

New York, NY 10001

Tel. +1(212)2394001, facsimile +1(212)2394125

e-mail [Edward@rbmlp.com](mailto:Edward@rbmlp.com)

<http://www.rbmlp.com/>

21 Details of membership in local and international law firm networks, databases, alliances, or associations:

International Bar Association;

Russian Association of Lawyers;

Human Rights Commission of the Russian Association of Lawyers;

Joint commission on corporate ethics of the Russian Union Of Industrialists And Entrepreneurs;

Noncommercial partnership "Interregional self regulated organization of professional arbitral administrators'.

Working group dedicated to the creation of the international arbitration association at Moscow international financial centre.

21 Practice Areas:

Please highlight in bold the practice areas of your firm from the list below. Also please indicate other practice areas and areas of special expertise of your firm that are not included in the list.

Administrative Law  
 Admiralty and Maritime Law  
 Advertising and Marketing  
 Agency and Distribution  
 Agricultural Law  
**Alternative Dispute Resolution:**  
**Arbitration, Mediation**  
**Antitrust and Competition**  
 Aviation and Aerospace  
**Bankruptcy**  
 Banks, Banking and Financial Services  
**Business Law**  
**Commercial Litigation**  
**Commercial Real Estate, Zoning, Planning and Land Use**  
 Communications and Media  
**Construction Law and Litigation**  
 Consumer Law  
**Contract Law**  
**Corporate Finance**  
**Corporate Law**  
 Criminal Law  
**Energy**  
 Entertainment and the Arts  
**Environmental Law**  
 Finance  
 Foreign Investment  
 Franchise and Franchising  
 Government Procurement and Contracts  
 Immigration and Naturalization  
 Information Technology  
 Initial Public Offerings (IPOs)  
 Insurance Law  
**Intellectual Property:**  
   Copyright  
   Trademarks  
   Patents  
   Other  
 International Public Law  
 International Litigation and Arbitration  
 International Trade  
 Labor/Employment  
  
 Media Law

**Mergers & Acquisitions**  
 Mortgages Property Funding and Security  
**Natural Resources**  
**Oil and Gas**  
 Privatization Law  
 Product Liability  
 Regulatory Law  
 Securities and Stock Exchange  
**Taxation**  
 Technology and Science  
 Torts  
 Transportation  
 Other practice areas:

Areas of Special Expertise:  
 Litigation & Dispute Resolution