

# BBSPA Kiev Upstream and Investments Workshop

## Deep Water and Shale Gas Opportunities

October 25, 2013, Opera Hotel Kiev, Ukraine

5<sup>th</sup> edition



The Seminar will be half day long and will consist of two sessions separated by a coffee break followed by a networking lunch.

The Upstream and Investment Seminar will contain presentations from oil companies, national regulatory authorities, consulting and service companies, which will cover issues on upstream developments with focus on investment opportunities in shale gas and deep water exploration. It will summarize the evolution of exploration ideas and business concepts and their actual implementation in the regional upstream oil and gas industry. The event will explore opportunities from existing and new legal and regulatory framework point of view, technological achievements, political and business environment background. It will provide an update of

the upstream market, farm-in and farm-out dynamics and tender procedures in the region and in the global context. It will feature major developments, risks, hurdles and outline future trends and mark major steps for successful projects implementation by IOC and NOC. The workshop will present the best industry practices, case stories and approaches in exploration activities and technologies implementations.

### Confirmed Participation by :

**Baker & McKenzie, BNP Paribas, CMS Cameron Mckenna, Ministry of Ecology and Natural Resources of Ukraine (tbc), Eni, Ministry of National Development of Hungary, RULG - Ukrainian Legal Group, RWE Dea, Shell, OMV Group, Total, Vanco**

### Preliminary Agenda

08:00 - 09:00 *Welcome Coffee and Registration*

09:00 - 09:30



**Valentin Kunev**, Manager, BBSPA

*Introductory Speech*

09:30 - 10:00



**Oleg A. Proskuriakov**, Minister of Ecology and Mineral Resources of Ukraine

*Keynote Speech (tbc)*

10:00 - 10:30



**Volodymyr Ignashchenko**, Counselor to the Minister of Ecology and Mineral Resources of Ukraine

10:30 - 11:00



**Irina Paliashvili**, Managing Partner, RULG – Ukrainian Legal Group

*Update of the Legal Regime for the Upstream Sector*

- latest legislative and practical developments in the upstream sector -
- PSA progress: tenders and PSA Conversion
- selected critical issues arising in the process of the PSA Conversion

11:00 - 11:30 *Coffee Break*

12:00 - 12:30



**Olyana Gordiyenko**, Partner, Baker & McKenzie

11:30 - 12:00



**Dominique Menu**, Head of the Representative Office, BNP Paribas

12:30 - 13:00



**Vitaliy Radchenko**, Partner, CMS Cameron Mckenna

*Practical Considerations of Preparing for and Negotiating PSAs in Ukraine*

- Presentation points: governing law, sovereign immunity, prevailing language ; CPs for the PSA to come in force ; JOA ; cost recovery ; VAT refund ; stabilisation clause ; termination, suspension, assignment, change of control ; other issues and recommendations

13:00 - 13:30



**Mr. Andras Jenei**, Advisor to the Ministry of National Development, Hungary

*New Hungarian tender for granting exploration rights*

13:30 - 14:30 *Lunch*