

QUESTIONNAIRE/APPLICATION

**For the CIS Local Counsel Law Firms
in preparation for the First CIS Local Counsel Forum to be held in Kiev on June 29 & 30, 2006**

10 April 2006

Section 1: Law Firm

1. Name and country of the law firm:

BGI Legal, BGI Advisory Services Georgia

Georgia

2. Contact Information:

Primary Firm Location:

18, Rustaveli Avenue, II Floor
Tbilisi 0108 Georgia

Tel.: /+995 32/ 99 72 92

Mob.: /+995 99/ 51 23 60

Fax: /+995 32/ 99 66 15

E-mail: zaza.bibilashvili@bgi.ge

Web: www.bgi.ge

3. Primary Contacts:

Name: Zaza Bibilashvili

Email: zaza.bibilashvili@bgi.ge

4. Other Contacts:

Name: Lasha Gogiberidze

Email: lasha.gogiberidze@bgi.ge

5. Year of establishment: BGI established in 2005, its predecessor, GCG – in 1994

Section II: Lawyers and Support Staff

6. Number of Partners: 3

7. Number of Associates: 9

8. Number of Paralegals: 3

9. Please indicate number of lawyers with the advanced degrees: LL.Ms: 7

Candidate of Legal Sciences: 2

10. Languages spoken at the Firm: English, German, Spanish, Russian, French, Georgian

11. How many lawyers speak

English: 14 German: 6 Russian: 15 French: 4 Spanish: 4

12. Interpreters on the staff: Interpreting done by paralegals (English, German, Russian)

Section III: Client Details

14. Classify your clients (in percentage):

Corporate Clients 85% International Law Firms 10%

Non-Corporate clients 5%

15. Please indicate up to five major corporate clients (if your firm's policy is not to disclose client names, please provide brief description on a no-name basis):

British Petroleum, British American Tobacco, Unocal, Bechtel, Marriott

16. Please indicate up to five international law firms you serve as a local counsel to (if your firm's policy is not to disclose client names, please provide brief description on a no-name basis):

Baker McKenzie, Linklaters, Norton Rose, Freshfields, White & Case

17. What percentage of your work is dedicated to international corporate clients:

up to 70% (two-thirds of clients are international)

18. What percentage of your work is dedicated to serving as local counsel to international law firms:

10%

19. Method of payment (choose all options that apply):

per hourly rates

20. Illustrative projects in 2005:

- Privatization of the Georgian Gold Mining Enterprises (61 mln USD transaction)
- Privatization of the Georgian Shipping Company (97 mln USD transaction)
- Build, Operate and Transfer agreement re new Tbilisi International Airport and Batumi Airport (70 mln USD transaction)
- Representation of a major international tobacco company in a 32 mln USD tax dispute

Section IV: Law Firm Profile

21. Law Firm Profile (500 words):

BGI is Georgia's recognised leading law firm. It is part of BGI Advisory Services Georgia, an international advisory services group. It is a successor of the Andersen Legal practice in Georgia and shares the legacy of EY Law Tbilisi. BGI assists clients by combining international experience with knowledge of the peculiarities of local law. The firm represents major foreign investors and lending institutions, national companies, joint ventures, diplomatic missions and international organizations. Its people have been involved in substantially every major transaction in Georgia in the past 10 years.

22. Describe your cooperation or affiliation with law firms in other countries (International Law Firms), indicating the level, including exclusive or non-exclusive:

Close working cooperation with international law firms referred to above.

Please provide references (name of the firm, contact person and his/her contact information) of one or more International Law Firms, which we may contact for a recommendation of your firm.

Daniel Matthews, Baker Mckenzie Baku

Daniel.Matthews@BakerNet.com

23. Details of membership in local and international law firm networks, databases, alliances, or associations: International Law Firm Solutions – a London-based firm founded by a former partner of DLA is handling BGI's associations and database listings.

24. Practice Areas:

Please mark the practice areas of your firm from the list below. Also please indicate other practice areas and areas of special expertise of your firm that are not included in the list.

Administrative Law
 Admiralty and Maritime Law
 Advertising and Marketing
 Agency and Distribution
 Alternative Dispute Resolution:
 Arbitration, Mediation
 Antitrust and Competition
 Bankruptcy
 Banks, Banking and Financial Services
 Business Law
 Commercial Litigation
 Commercial Real Estate, Zoning, Planning
 and Land Use
 Communications and Media
 Construction Law and Litigation
 Consumer Law
 Contract Law
 Corporate Finance
 Corporate Law
 Criminal Law
 Energy
 Entertainment and the Arts
 Environmental Law
 Finance
 Foreign Investment
 Franchise and Franchising
 Government Procurement and Contracts
 Initial Public Offerings (IPOs)
 Insurance Law
 Intellectual Property:

Copyright
 Trademarks
 Patents
 International Public Law
 International Litigation and Arbitration
 International Trade
 Labour/Employment
 Media Law
 Mergers & Acquisitions
 Mortgages Property Funding and Security
 Natural Resources
 Oil and Gas
 Privatization Law
 Product Liability
 Regulatory Law
 Securities and Stock Exchange
 Taxation
 Torts
 Transportation

Areas of Special Expertise:

Advertising and Marketing

Bankruptcy

Construction Law and Litigation